

**SERIAL 03197 C**

**PHOTOGRAPHIC EQUIPMENT AND SUPPLIES**

**DATE OF LAST REVISION: July 12, 2005 CONTRACT END DATE: March 31, 2007**

**CONTRACT PERIOD THROUGH MARCH 31, 2007**

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (NIGP CODE 65500)**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **MARCH 03, 2004.**

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

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Wes Baysinger, Director  
Materials Management

AS/ks  
Attach

Copy to: Clerk of the Board  
**Amie Bristol**, MCSO Procurement  
**Kathy Sicard**, Materials Management

(Please remove Serial 98195 from your contract notebooks)

SPECIFICATIONS ON INVITATION FOR BID FOR: **PHOTOGRAPHIC EQUIPMENT AND SUPPLIES  
(NIGP CODE 65500)**

**1.0 INTENT:**

The intent of this Invitation for Solicitation is to establish a requirement contract for photographic supplies and equipment. Also included are blanket discounts for related supplies as covered by current pricing documents. Amendments, supplements and/or revisions will be effective upon receipt and approval of notice to the Department of Materials Management.

**2.0 TECHNICAL SPECIFICATIONS:**

**2.1 CAMERA ACCESSORIES:**

- 2.1.1 SunPack Nicad Battery Cluster - CL-2 (651-784)
- 2.1.2 SunPack Spiral Synchro Cord - 1.5m/5' (651-782)
- 2.1.3 SunPack QBC-5 Quick Charger (651-809)
- 2.1.4 SunPack Flash Bracket (651-751)
- 2.1.5 SunPack Double AA Battery Holder (651-783)
- 2.1.6 SunPack Slave Unit (Auto Slave System) (651-715)
- 2.1.7 SunPack 10' Coiled Connective Cord For 510 Volt Power Pack (651-754)
- 2.1.8 SunPack Power Pak For 510 Volt Battery (651-723)
- 2.1.9 SunPack Filter Kit (651-767)
- 2.1.10 Quantum - QB-23 10' Extension Cord (QB23)
- 2.1.11 Quantum Battery 2 Module MS (MS)
- 2.1.12 Quantum Fast Charger - QB-37 For Quantum Battery 2 (QB37)
- 2.1.13 Quantum Battery 2 (QB2)
- 2.1.14 Beseler Dust Gun (100-802)
- 2.1.15 Lexar 512MB 40X CF Card (68562)
- 2.1.16 Lexar 128MB Memory Stick (Sony) (52420)
- 2.1.17 PRO 128MB Promaster Smart Media Cards (75128)

**2.2 PHOTOGRAPHIC CHEMICALS:**

- 2.2.1 Kodak Indicator Stop Bath - 16 oz. (146247)
- 2.2.2 Kodak Polymax T Developer - (Print) - 1 U.S. Gallon (8648834)
- 2.2.3 Kodak HC-110 Film Developer - 28 oz. (1408962)
- 2.2.4 Kodak Photo-Flo 200 Solution - 16 oz. (1464510)
- 2.2.5 Kodak Dektol Developer - 1 U.S. Gallon (1464726)
- 2.2.6 Kodak Dektol Developer - 5 U.S. Gallon (1464734)
- 2.2.7 Kodak D76 Developer - 1 U.S. Gallon (1464817)
- 2.2.8 Kodak Replenisher D76R - 1 U.S. Gallon (1464833)
- 2.2.9 Kodak Hypo Clearing Agent - 1.25 U.S. Gallon (1533942)
- 2.2.10 Edwal Hypo-Check - ¾ oz. (EDHC3/4)
- 2.2.11 Edwal Super Flat - 1 Gallon (FSFL0632)

- 2.2.12 OB "Orbit Bath - 5 Minute Multi-Purpose Photo Concentrate - 1 Gallon (OB-128)
- 2.2.13 PEC-12 Archival Photographic Emulsion Cleaner - 4 oz. (PEC12402)
- 2.2.14 Kodak Polymax T Fixer - 1 U.S. Gallon (8536625)
- 2.2.15 Kodak TMAX Developer - 5 Gallon (1599844)
- 2.2.16 Kodak Lens Cleaner Liquid 1¼ oz. (176-7136)

2.3 **DARKROOM EQUIPMENT AND SUPPLIES:**

- 2.3.1 Kodak Color Separation Guide & Gray Scale (Large) (152-7662)
- 2.3.2 Kodak Color Separation Guide & Gray Scale (Small) (152-7654)
- 2.3.3 Kodak Process Thermometer Type 2 (1122167)
- 2.3.4 Film Chemical Thermometer (CPM-Delta) (12415)

2.4 **FILM DEVELOPING AND PROCESSING:**

- 2.4.1 Plastic bottles for Photo Chemicals - Pint (Datatainer) (NP-DB16)
- 2.4.2 Plastic bottles for Photo Chemicals - Quart (Datatainer) (NP-DB32)
- 2.4.3 Plastic bottles for Photo Chemicals - Gallon (Datatainer) (NP-DB128)
- 2.4.4 Photo Print Tongs - Bamboo Tongs (Kalt) (NP-10099)
- 2.4.5 Tundra 12" Cable Release (94CR12)

2.5 **FILM:**

- 2.5.1 Gold ASA200 - 135mm - 36 Exposure - GA135-36 (1109073)
- 2.5.2 Gold ASA200 - 135mm - 24 Exposure - GA135-24 (1870351)
- 2.5.3 Gold ASA100 - 135mm - 24 Exposure - GA135-24 (1209857)
- 2.5.4 Ektrapress Professional - 135mm - 36 Exposure (5-PJM135-36)-(1822196)
- 2.5.5 Ektachrome 100 Plus - 135mm - 36 Exposure - EPP135-36 (8986010)
- 2.5.6 Technical Pan - 135mm - 36 Exposure - TP135-36 (1297563)
- ~~2.5.7 DISCONTINUED Ektragraphic HC Slide Film 135mm 36 Exposure HCS135-36 (8360133)~~
- 2.5.8 T Max ASA100 - 135mm - 36 Exposure - TMX135-36 (8115453)
- ~~2.5.9 DISCONTINUED Professional Copy Film 4125 - 4x5 Sheets - 4125 (1714062)~~
- 2.5.10 Tri-X Pan Professional Film 4164 - 4x5 Sheets - 4164 (1430172)
- 2.5.11 T Max 100 Film 4052 - 4x5 Sheets - 4052 (8050221)
- ~~2.5.12 DISCONTINUED High Speed Infrared Film - 4x5 Sheets - HSI4143 (1713015)~~
- 2.5.13 Technical Pan Film - 4x5 Sheets - TP4415 (8004640)
- 2.5.14 Contrast Process Ortho 4154 - 4x5 Sheets - 4154 (1716042)
- 2.5.15 Ektapan 4162 - 4x5 Sheets - 4162 (1689777)
- 2.5.16 Kodak Professional Portra 800 Film - 135mm-36 Exposure (8021271)
- 2.5.17 Fujicolor Portait NPZ 800 Professional - 135mm-36 Exposure (02300735)
- 2.5.18 Fujicolor Professional Press 1600 135mm-36 Exposure (1934)

- 2.5.19 Time Zero SX-70 - 2 Pack (603922)
- 2.5.20 Polaroid 665 (603098)
- 2.5.21 Polaroid Type 51 - (Order By The Case) (619194)
- 2.5.22 Polaroid Type 53 - (Order By The Case) (613255)
- 2.5.23 Polaroid Spectra Platinum - (Order By The Case)

**2.6 PHOTOGRAPHIC PAPER:**

- 2.6.1 Polycontrast III RC "N" Semimatt - 8x10 - 100 Sheet Box (8114902)
- 2.6.2 Panalure Select RC "FM" - 8x10 (100 Sheet Box) & 11x14 (50 Sheet Box) (1220318 [8x10] - 1933258 [11x14] )
- 2.6.3 Kodabrome II RC "N4" Semimatt - 8x10 (100 Sheet Box) (1925288)
- 2.6.4 Kodabrome II RC "N3" - 8x10 (100 Sheet Box) (1923291)
- 2.6.5 Polycontrast III RC "N" - 11x14 (50 Sheet Box) (8009268)
- 2.6.6 Kodabrome II "F3" - 11x14 (250 Sheet Box) (1922947)
- 2.6.7 Kodabrome III F - 4x5 (500 Sheet Box) (128-1112)
- 2.6.8 HIT Photographic Paper (50 Sheet Box) (66343)
- 2.6.9 Kodak Lens Cleaning Paper (1546027)
- 2.6.10 Photo Wipes - Premier Professional Photo Wipes 13 1/2" X 17 5/8" (PRPW)

**2.7 PHOTOGRAPHIC STORAGE:**

- 2.7.1 Negative Sleeve/Roll - 120mm (Printfile) (PF-120-IM)
- 2.7.2 Negative Sleeve/Roll - 135mm (Printfile) (PF-35-IM)
- 2.7.3 Savage Glassine Envelopes - 4x5 Sheet Film (66)
- 2.7.4 Savage Glassine Envelopes - 135mm (61)
- 2.7.5 4x5 Film Sheet Holders - for processing (Carr) (CRR102FH)
- 2.7.6 Film Processing Tanks & Reels - 35mm (Kalt) (NP10113/NP10110)
- 2.7.7 Film Processing Tanks & Reels - 120mm (Kalt) (NP10114/NP10111)
- 2.7.8 Film Processing Tanks & Reels - 220mm (Kalt) (NP10113/NP10110)
- 2.7.9 4 x 5 Film Holders (BRK Fidelity) (15427)

**2.8 PRODUCTION EQUIPMENT:**

- 2.8.1 SunPack Auto 544 Electronic Strobe (650-544)

**2.9 MATERIAL SAFETY DATA SHEETS (MSDS):**

Material Safety Data Sheets (MSDS) must be provided for photo chemicals delivered to the County Department.

**2.10 DELIVERY:**

Delivery is required F.O.B. **DESTINATION**, FREIGHT PRE-PAID within fifteen (15) days of receipt of Purchase Order, to any delivery location within Maricopa County as specified by the County. Contractor shall indicate on Pricing Documentation (Attachment A) any additional freight or handling charges that would be associated with special shipping and/or handling delivery.

It shall be the Contractor's responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

The Contractor shall retain title and control of all goods until they are delivered and the contract coverage has been completed. All claims for visible or concealed damage shall be filed by the Contractor. The County will notify the Contractor of any damaged goods and shall assist the Contractor in arranging for inspection.

**2.11 EXPEDITED DELIVERY:**

If the Using Agency determines that rush shipping or other alternate shipping is required, it shall notify the Contractor. The Contractor shall determine any additional costs associated with such delivery terms and communicate that cost to the Using Agency via fax or other reasonable means.

The Using Agency shall not advise the Contractor to proceed with shipment until acceptable terms are negotiated and a purchase order is issued. Upon determining that the additional costs are reasonable and proper, the Using Agency shall advise the Contractor to proceed.

Upon receipt of material and invoicing, the Using Agency shall ensure that any additional charges are in compliance with and do not exceed those costs stated in the Contract. The Using Agency shall retain all documents related to these costs within the agency purchase order file, for audit purposes.

**2.12 SHIPPING DOCUMENTS:**

A packing list or other suitable shipping document shall accompany each shipment and shall include the following:

- (1) Name and address of the Contractor;
- (2) Name and address of the County Agency;
- (3) County purchase order number;
- (4) A description of material shipped, including item number, quantity, number of containers and package number, if applicable.

**2.13 INVOICING REQUIREMENTS:**

All item(s) purchased by the County, whether picked up or delivered, shall be accompanied by a proper invoice billed to the appropriate County agency per the purchase order instructions:

All invoices shall indicate the following:

- (1) Contract number;
- (2) County purchase order number;
- (3) Quantity;
- (4) Description of material, including item number, and any backorders;
- (5) Pricing per unit.

**2.14 STOCK:**

The Contractor shall be expected to stock sufficient quantities as may be necessary to meet the County's needs.

**2.15 WARRANTY:**

The minimum warranty period shall be twelve (12) months for both parts and labor. Warranty repair and/or replacement will be performed at no additional charge to Maricopa County. All warranty periods shall begin upon acceptance by the Using Agency.

2.16 BRAND NAME:

Bids on brands other than those listed are subject to approval based on evaluation. Maricopa County reserves the right to request samples to determine quality and acceptability of products bid. In some cases brands have been listed to define quality of products desired and is not intended to be restrictive or limit competition. Products substantially equivalent to those designated shall qualify for consideration.

2.17 SAMPLES:

Contractors may be requested to furnish samples of items proposed for examination by the County. Any items so requested shall be furnished within five (5) working days from the date of request and furnished at no cost to the County and sent to MCSO Procurement Division, Attn: Stephen Krausnick, 3355 (REAR) W. Durango Street, Phoenix, AZ 85009. If the contractor requires return of the sample item, contractor shall advise the requestor.

2.18 PACKAGING:

All items must be individually packed and delivered in the original box (package) showing the place of production and the original UPC Code of the manufacturer.

2.19 PRODUCT DISCONTINUANCE:

In the event that a manufacturer discontinues a product and/or model, the County may allow the successful Contractor to provide a substitute for the discontinued item or may cancel the Contract. If the Contractor requests permission to substitute a new product or model, it shall provide the following to the County:

- 2.19.1 Documentation from the manufacturer that the product or model has been discontinued.
- 2.19.2 Documentation that names the replacement product or model.
- 2.19.3 Documentation that provides clear and convincing evidence that the replacement meets or exceeds all Specifications required by the original Invitation for Bids.
- 2.19.4 Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product or model.
- 2.19.5 Documentation confirming that the price for the replacement is the same as or less than the discontinued product or model.

Product discontinuance applies only to those items specifically listed on any resultant contract. This will not apply to catalog items not specifically listed on any resultant contract.

2.20 ADDITIONAL PRICING:

Contractors are **strongly encouraged** to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation For Bids. Pricing offered should be noted on the pricing pages of the Contractor response in the format requested. **One** set of catalogs/pricing documents shall accompany any additional pricing offered.

2.21 CONTRACTOR REVIEW OF DOCUMENTS:

Contractor shall review its bid submission to assure the following requirements are met.

- 2.21.1 One (1) original and one (1) electronic copy of pricing (as shown on Attachment A) on a 3.5" diskette with bidder name clearly showing on disk MANDATORY
- 2.21.2 Pricing pages, MANDATORY (Attachment A)
- 2.21.3 Copies of Catalogs/Pricing Documents (if required)
- 2.21.4 Vendor Information, MANDATORY (Attachment C)
- 2.21.5 Agreement page, MANDATORY (Attachment B)

**3.0 SPECIAL TERMS & CONDITIONS:**

**3.1 CONTRACT LENGTH:**

This Invitation for Bids is for awarding a firm, fixed price purchasing contract to cover a three (3) year period.

**3.2 OPTION TO EXTEND:**

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of three (3), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

**3.3 ESCALATION:**

Any request for reasonable price adjustments must be submitted thirty (30) days prior to the Contract expiration date. Justification for the requested adjustment in cost of labor and/or materials must be supported by appropriate documentation and must be within the Producer Price Index for the commodity. Increases are subject to approval in writing by the Materials Management Department prior to any adjusted invoicing submitted for payment.

**3.4 EVALUATION CRITERIA:**

The evaluation of this Bid will be based on, but not limited to, the following:

- 3.4.1 Compliance with specifications
- 3.4.2 Price
- 3.4.3 Determination of responsibility

The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

**3.5 UNCONDITIONAL TERMINATION FOR CONVENIENCE:**

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

**3.6 ORDERING AUTHORITY:**

Contractors should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a CAPA (Certified Agency Procurement Aid). **CAPA purchases are limited to values of less than \$2,500.00. No other request is valid.**

**3.7 INDEMNIFICATION AND INSURANCE:**

**3.7.1 INDEMNIFICATION.**

To the fullest extent permitted by law, CONTRACTOR shall defend, indemnify, and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the acts, errors, omissions or mistakes relating to the performance of this Contract. **CONTRACTOR'S** duty to defend, indemnify and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting therefrom, caused by any acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes **CONTRACTOR** may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

3.8 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize a procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.9 INTERNET ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Internet to place orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.10 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY  
DEPARTMENT OF MATERIALS MANAGEMENT  
ATTN: CONTRACT ADMINISTRATION  
320 W. LINCOLN ST.  
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:  
ANDREA STUPKA, PROCUREMENT CONSULTANT, 602-506-3504  
(astupka@mail.maricopa.gov )

Technical telephone inquiries shall be addressed to:  
Stephen Krausnick, MCSO Sheriff's Office Procurement, 602-256-1300 ext. 3409

Inquiries may be submitted by telephone but must be followed up in writing. **NO ORAL COMMUNICATION IS BINDING ON MARICOPA COUNTY.**

3.11 SUBMISSION PRICE CLARITY:

For reasons of clarity **all submissions** of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.12 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS:

Bidders are to provide one (1) original "hard copy" (labeled) and one (1) electronic copy of pricing (as shown on Attachment A) on a 3.5" diskette with bidder name clearly showing on disk. Bidders are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. A corporate official who has been authorized to make such commitments must sign bids.

ALL REQUESTS FOR DISKETTES MUST BE FAXED TO THE PROCUREMENT CONSULTANT AT (602) 258-1573. IN ADDITION, ONE (1) HARD COPY OF EACH PAGE OF ATTACHMENT A (PRICING PAGE) SHALL BE SUBMITTED WITH YOUR BID.



**ADORAMA INC, 42 W 18<sup>TH</sup> STREET, NEW YORK CITY, NY 10011**

**PRICING SHEET C675001/B0606057  
NIGP CODES 65500**

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL:   X   YES        NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT?   X   YES        NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS  
BID/RFP WHEN PAYING WITH A PROCUREMENT CARD?   X   YES        NO

INTERNET ORDERING CAPABILITY:   X   YES        NO        % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:   X   YES        NO

**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

ALL ESTIMATED ANNUAL QUANTITY STATED IN "AS NEEDED" TERMS WILL BE PRICED OUT IN QUANTITY PRICING OF 1 - 5, 6 - 15, AND 16+.

ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	PRODUCT # / MFR / BRAND	UNIT PRICE (INDICATE EACH OR CASE AND SIZE)	% DISCOUNT OFF LIST PRICE		
				QUANTITY OF 1 – 5	QUANTITY OF 6 – 15	QUANTITY OF 16 OR MORE
<b>2.1 CAMERA ACCESSORIES</b>						
SunPack Nicad Battery Cluster - CL-2 (651-784)	30-60	AS SPECIFIED	\$35.95			
SunPack QBC-5 Quick Charger (651-809)	6	AS SPECIFIED	\$31.95			
SunPack Slave Unit (Auto Slave System) (651-715)	AS NEEDED	AS SPECIFIED		\$26.95	\$26.95	\$26.95
SunPack Filter Kit (651-767)	AS NEEDED	AS SPECIFIED		\$24.95	\$24.95	\$24.95
Quantum - QB-23 10' Extension Cord (QB23)	24	AS SPECIFIED	\$35.95			
Quantum Battery 2 Module MS (MS)	12	AS SPECIFIED	\$43.95			
Quantum Fast Charger - QB-37 For Quantum Battery 2 (QB37)	6	AS SPECIFIED	\$99.95			
Quantum Battery 2 (QB2)	6	AS SPECIFIED	\$195.95			

**ADORAMA INC, 42 W 18<sup>TH</sup> STREET, NEW YORK CITY, NY 10011**

ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	PRODUCT # / MFR / BRAND	UNIT PRICE (INDICATE EACH OR CASE AND SIZE)	% DISCOUNT OFF LIST PRICE		
				QUANTITY OF 1 – 5	QUANTITY OF 6 – 15	QUANTITY OF 16 OR MORE
2.2 PHOTOGRAPHIC CHEMICALS						
Kodak Replenisher D76R - 1 U.S. Gallon (1464833)	25	AS SPECIFIED	\$6.95			
2.3 DARKROOM EQUIPMENT AND SUPPLIES						
Kodak Process Thermometer Type 2 (1122167)	4	KKTC	\$29.95			
2.5 FILM						
Gold ASA200 - 135mm - 36 Exposure - GA135-36 (1109073)	2000-3000	AS SPECIFIED	\$1.39			
Gold ASA200 - 135mm - 24 Exposure - GA135-24 (1870351)	2000-3000	AS SPECIFIED	\$1.04			
Gold ASA100 - 135mm - 24 Exposure - GA135-24 (1209857)	1000-1500	AS SPECIFIED	\$1.04			
Ektachrome 100 Plus - 135mm - 36 Exposure - EPP135-36 (8986010)	100-200	AS SPECIFIED	\$5.99			
Tri-X Pan Professional Film 4164 - 4x5 Sheets - 4164 (1430172)	200-400	50 SHEETS	\$40.95			
T Max 100 Film 4052 - 4x5 Sheets - 4052 (8050221)	300-500	50 SHEETS	\$40.95			
Contrast Process Ortho 4154 - 4x5 Sheets - 4154 (1716042)	100-300	100 SHEETS	\$45.00			
Ektapan 4162 - 4x5 Sheets - 4162 (1689777)	100	100 SHEETS	\$81.00			
Kodak Professional Portra 800 Film - 135mm-36 Exposure (8021271)	50-200	AS SPECIFIED	\$4.69			
Fujicolor Professional Press 1600 135mm-36 Exposure (1934)	50-200	AS SPECIFIED	\$5.09			
Polaroid 665 (603098)	2-4 cases	PER PACK	\$10.50			
Polaroid Type 51 - (Order By The Case) (619194)	4+	PER CASE	\$490.00			
Polaroid Type 53 - (Order By The Case) (613255)	4+	PER CASE	\$420.00			
2.7 PHOTOGRAPHIC STORAGE						
4x5 Film Sheet Holders - for processing (Carr) (CRR102FH)	36	DKFH45 (2)	\$12.95			
2.8 PRODUCTION EQUIPMENT						
SunPack Auto 544 Electronic Strobe (650-544)	4-6	AS SPECIFIED	\$134.95			

**ADORAMA INC, 42 WEST 18<sup>TH</sup> STREET, NEW YORK CITY, NY 10011**

2.20 **ADDITIONAL PRICING**

IDENTIFY CATALOG	EFFECTIVE DATE	MANUFACTURER	PRICE COLUMN	PERCENT (%) OF DISCOUNT OFFERED OF CATALOG
ADORAMA – THE PHOTOGRAPHY PEOPLE	OCT, 01/03	ENTIRE CATALOG	ALL PRICES	(+8%) TO ALLOW FOR SHIPPING CHARGES

Terms: NET 30

Vendor Number: **W000003294 X**

Telephone Number: 888-582-2500

Fax Number: ~~212-727-9613~~ **212/741-9087**

Contact Person: Alex Fettman

E-mail Address: [govsales@adorama.com](mailto:govsales@adorama.com)

Company Web Site: [www.adorama.com](http://www.adorama.com)

Insurance Certificate Not Required

Contract Period: To cover the period ending **MARCH 31, 2007.**

**FOCUS CAMERA INC, 905 MCDONALD AVENUE, BROOKLYN, NY 11218****PRICING SHEET C675001/B0606057****NIGP CODES 65500**WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL:   X   YES        NOWILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT?   X   YES        NOIF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS  
BID/RFP WHEN PAYING WITH A PROCUREMENT CARD?   X   YES        NOINTERNET ORDERING CAPABILITY:   X   YES        NO        % DISCOUNTOTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:   X   YES        NO**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

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<b>2.1 CAMERA ACCESSORIES</b>						
SunPack Power Pak For 510 Volt Battery (651-723)	AS NEEDED	AS SPECIFIED	\$73.50	\$73.50	\$73.50	\$73.50
Lexar 512MB 40X CF Card (68562)	AS NEEDED	AS SPECIFIED	\$169.95	\$169.95	\$169.95	\$169.95
<b>2.5 FILM</b>						
Fujicolor Portait NPZ 800 Professional - 135mm- 36 Exposure (02300735)	50-200	AS SPECIFIED	\$4.75			

**FOCUS CAMERA INC, 905 MCDONALD AVENUE, NEW YORK, NEW YORK 11218**  
**BROOKLYN, NY 11218**

ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	PRODUCT # / MFR / BRAND	UNIT PRICE (INDICATE EACH OR CASE AND SIZE)	% DISCOUNT OFF LIST PRICE		
				QUANTITY OF 1 – 5	QUANTITY OF 6 – 15	QUANTITY OF 16 OR MORE
<b>2.6 PHOTOGRAPHIC PAPER</b>						
Kodabrome III F - 4x5 (500 Sheet Box) (128-1112)	6-12	AS SPECIFIED	\$49.50			
Photo Wipes - Premier Professional Photo Wipes 12-36 BXS		AS SPECIFIED	\$3.39			
13 ½" X 17 5/8" (PRPW)						
<b>2.7 PHOTOGRAPHIC STORAGE</b>						
4 x 5 Film Holders (BRK Fidelity) (15427)	20-100		\$17.93			

Terms: NET 30

Vendor Number: **W000003518 X**

Telephone Number: ~~800-685-8792~~ **877-685-8799**

Fax Number: 714-437-8860

Contact Person: MARK SILBER

E-mail Address: [bids@focuscamera.com](mailto:bids@focuscamera.com)

Company Web Site: [www.focuscamera.com](http://www.focuscamera.com)

Insurance Certificate: Not Required

Contract Period: To cover the period ending **MARCH 31, 2007.**

**HPI INTERNATIONAL INC, 186 21<sup>ST</sup> STREET, BROOKLYN, NY 11232-1302**

**PRICING SHEET C675001/B0606057**

**NIGP CODES 65500**

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL:   X   YES        NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT?   X   YES        NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS BID/RFP WHEN PAYING WITH A PROCUREMENT CARD?        YES   X   NO

INTERNET ORDERING CAPABILITY:        YES   X   NO        % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:   X   YES        NO

**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

ALL ESTIMATED ANNUAL QUANTITY STATED IN "AS NEEDED" TERMS WILL BE PRICED OUT IN QUANTITY PRICING OF 1 - 5, 6 - 15, AND 16+.

ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	PRODUCT # / MFR / BRAND	UNIT PRICE (INDICATE EACH OR CASE AND SIZE)	% DISCOUNT OFF LIST PRICE		
				QUANTITY OF 1 – 5	QUANTITY OF 6 – 15	QUANTITY OF 16 OR MORE
<b>2.1 CAMERA ACCESSORIES</b>						
Beseler Dust Gun (100-802)	AS NEEDED		\$4.59			
<b>2.2 PHOTOGRAPHIC CHEMICALS</b>						
Kodak Indicator Stop Bath - 16 oz. (146247)	12-20		\$4.59			
Kodak Dektol Developer - 1 U.S. Gallon (1464726)	25-50		\$4.79			
Kodak D76 Developer - 1 U.S. Gallon (1464817)	25-50		\$4.39			

**HPI INTERNATIONAL INC, 186 21<sup>ST</sup> STREET, BROOKLYN, NY 11232-1302**

ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	PRODUCT # / MFR / BRAND	UNIT PRICE (INDICATE EACH OR CASE AND SIZE)	% DISCOUNT OFF LIST PRICE		
				QUANTITY OF 1 – 5	QUANTITY OF 6 – 15	QUANTITY OF 16 OR MORE
Edwal Hypo-Check - ¾ oz. (EDHC3/4)	12-20		\$4.59			
Edwal Super Flat - 1 Gallon (FSFL0632)	10-15		\$19.95			
Kodak Lens Cleaner Liquid 1¼ oz. (176-7136)	50		\$2.25			
<b>2.4 FILM DEVELOPING AND PROCESSING</b>						
Plastic bottles for Photo Chemicals - Gallon (Datatainer) (NP-DB128)	6 EA		\$2.29			
<b>2.5 FILM</b>						
Ektrapress Professional - 135mm - 36 Exposure (5-PJM135-36)-(1822196)	100-150	KODAK	\$6.25 (PACK OF 5 – IMA 36)			
Technical Pan - 135mm - 36 Exposure - TP135-36 (1297563)	100-200		\$5.99			
T Max ASA100 - 135mm - 36 Exposure - TMX135-36 (8115453)	100-250	KODAK	\$1.99			
Technical Pan Film - 4x5 Sheets - TP4415 (8004640)	100-300	ONLY 50 SHTS	\$85.50			
Polaroid Spectra Platinum - Order By The Case)	2		\$18.39 each / \$551.70 case			
<b>2.6 PHOTOGRAPHIC PAPER</b>						
Polycontrast III RC “N” Semimatt - 8x10 - 100 Sheet Box (8114902)	12-25		\$35.50			
Panalure Select RC “FM” - 8x10 (100 Sheet Box) & 11x14 (50 Sheet Box) (1220318 [8 x 10] - 1933258 [11 x 14])	25-50		\$72.50			
Kodabrome II RC “N4” Semimatt - 8x10 (100 Sheet Box) (1925288)	10-20		\$64.50			
Kodabrome II RC “N3” - 8x10 (100 Sheet Box) (1923291)	10-20		\$64.50			
Polycontrast III RC “N” - 11x14 (50 Sheet Box) (8009268)	25-50		\$37.25			
Kodabrome II “F3” - 11x14 (250 Sheet Box) (1922947)	25-50	100 SHTS ONLY	\$38.25			

**HPI INTERNATIONAL INC, 186 21<sup>ST</sup> STREET, BROOKLYN, NY 11232-1302**

ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	PRODUCT # / MFR / BRAND	UNIT PRICE (INDICATE EACH OR CASE AND SIZE)	% DISCOUNT OFF LIST PRICE		
				QUANTITY OF 1 – 5	QUANTITY OF 6 – 15	QUANTITY OF 16 OR MORE
<b>2.7 PHOTOGRAPHIC STORAGE</b>						
Film Processing Tanks & Reels - 35mm (Kalt) (NP10113/NP10110)	6 EA		\$7.99			
Film Processing Tanks & Reels - 120mm (Kalt) (NP10114/NP10111)	6 EA		\$10.49			
Film Processing Tanks & Reels - 220mm (Kalt) (NP10113/NP10110)	6 EA		\$11.49			

**2.20 ADDITIONAL PRICING**

IDENTIFY CATALOG	EFFECTIVE DATE	MANUFACTURER	PRICE COLUMN	PERCENT (%) OF DISCOUNT OFFERED OF CATALOG
ILFORD IMAGING USA INC	10/30/2002	ILFORD	SUGG. LIST	38 %
FUJIFILM PROFESSIONAL IMAGING	03/01/2002	FUJI	SUGG. LIST	37%

Terms: NET 30

Vendor Number: **W000004412 X**

Telephone Number: ~~800-235-1002~~ **718-768-8800**

Fax Number: ~~718-768-0743~~ **718-768-2141**

Contact Person: AMY BERGER (718-768-8800 x223)

E-mail Address: [ab@hpi.com](mailto:ab@hpi.com) [karen@hpi.com](mailto:karen@hpi.com)

Company Web Site: [www.hpi.com](http://www.hpi.com)

Insurance Certificate Required

Contract Period: To cover the period ending MARCH 31, 2007



**PHOTOMARK, 2202 E MCDOWELL ROAD, PHOENIX, AZ 85006**

**PRICING SHEET C675001/B0606057  
NIGP CODES 65500**

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL:   X   YES        NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT?   X   YES        NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS  
BID/RFP WHEN PAYING WITH A PROCUREMENT CARD?   X   YES   3% FOR USE OF CARD, NO OTHER DISCOUNTS  

INTERNET ORDERING CAPABILITY:   X   YES   5%   DISCOUNT (SAME AS NET 30)

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:   X   YES        NO

**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

ALL ESTIMATED ANNUAL QUANTITY STATED IN "AS NEEDED" TERMS WILL BE PRICED OUT IN QUANTITY PRICING OF 1 - 5, 6 - 15, AND 16+.

ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	PRODUCT # / MFR / BRAND	UNIT PRICE (INDICATE EACH OR CASE AND SIZE)	% DISCOUNT OFF LIST PRICE		
				QUANTITY OF 1 – 5	QUANTITY OF 6 – 15	QUANTITY OF 16 OR MORE
<b>2.1 CAMERA ACCESSORIES</b>						
SunPack Spiral Synchro Cord - 1.5m/5' (651-782)	100	AS SPECIFIED	\$7.88			
SunPack Flash Bracket (651-751)	6	AS SPECIFIED	\$15.26			
SunPack Double AA Battery Holder (651-783)	12	AS SPECIFIED	7.68			
SunPack 10' Coiled Connective Cord For 510 Volt Power Pack (651-754)	AS NEEDED	AS SPECIFIED		\$21.10	\$21.10	\$20.35
Lexar 128MB Memory Stick (Sony) (52420)	AS NEEDED	AS SPECIFIED		\$49.72	\$48.00	\$47.00

**PHOTOMARK, 2202 E MCDOWELL ROAD, PHOENIX, AZ 85006**

ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	PRODUCT # / MFR / BRAND	UNIT PRICE (INDICATE EACH OR CASE AND SIZE)	% DISCOUNT OFF LIST PRICE		
				QUANTITY OF 1 – 5	QUANTITY OF 6 – 15	QUANTITY OF 16 OR MORE
PRO 128MB Promaster Smart Media Cards (75128)	AS NEEDED	AS SPECIFIED		\$34.00	\$33.00	\$32.00
<b>2.2 PHOTOGRAPHIC CHEMICALS</b>						
Kodak Polymax T Developer - (Print) - 1 U.S. Gallon (8648834)	25-50	AS SPECIFIED	\$27.28			
Kodak HC-110 Film Developer - 28 oz. (1408962)	12-24	AS SPECIFIED	\$17.39			
Kodak Photo-Flo 200 Solution - 16 oz. (1464510)	12-24	AS SPECIFIED	\$6.22			
Kodak Dektol Developer - 5 U.S. Gallon (1464734)	25-50	AS SPECIFIED	\$20.81			
Kodak Hypo Clearing Agent - 1.25 U.S. Gallon (1533942)	25-50	AS SPECIFIED	\$2.48			
OB "Orbit Bath - 5 Minute Multi-Purpose Photo Concentrate - 1 Gallon (OB-128)	5-10	AS SPECIFIED	\$26.66			
PEC-12 Archival Photographic Emulsion Cleaner - 4 oz. (PEC12402)	5-10	AS SPECIFIED	\$7.50			
Kodak Polymax T Fixer - 1 U.S. Gallon (8536625)	25-50	AS SPECIFIED	\$21.60			
Kodak TMAX Developer - 5 Gallon (1599844)	25-50	AS SPECIFIED	\$31.45			
<b>2.3 DARKROOM EQUIPMENT AND SUPPLIES</b>						
Kodak Color Separation Guide & Gray Scale (Large) (152-7662)	12-24	AS SPECIFIED	\$20.61			
Kodak Color Separation Guide & Gray Scale (Small) (152-7654)	12-24	AS SPECIFIED	\$14.83			
Film Chemical Thermometer (CPM-Delta) (12415)	4	AS SPECIFIED	\$4.19			
<b>2.4 FILM DEVELOPING AND PROCESSING</b>						
Plastic Bottles for Photo Chemicals - Pint (Datatainer) (NP-DB16)	6 EA	AS SPECIFIED	\$1.32			
Plastic bottles for Photo Chemicals - Quart (Datatainer) (NP-DB32)	6 EA	AS SPECIFIED	\$1.73			

**PHOTOMARK, 2202 E MCDOWELL ROAD, PHOENIX, AZ 85006**

ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	PRODUCT # / MFR / BRAND	UNIT PRICE (INDICATE EACH OR CASE AND SIZE)	% DISCOUNT OFF LIST PRICE		
				QUANTITY OF 1 – 5	QUANTITY OF 6 – 15	QUANTITY OF 16 OR MORE
Photo Print Tongs - Bamboo Tongs (Kalt) (NP-10099)	36	AS SPECIFIED	\$2.78			
Tundra 12" Cable Release (94CR12)	12-36	AS SPECIFIED	\$2.31			
<b>2.5 FILM</b>						
0105071 Time Zero SX-70 - 2 Pack (603922)		AS SPECIFIED	(SINGLE PACK)	\$10.99	\$10.99	\$10.50
<b>2.6 PHOTOGRAPHIC PAPER</b>						
HIT Photographic Paper (50 Sheet Box) (66343)	100-300	AS SPECIFIED	\$17.05			
Kodak Lens Cleaning Paper (1546027)	50+	AS SPECIFIED	\$1.55			
<b>2.7 PHOTOGRAPHIC STORAGE</b>						
Negative Sleeve/Roll - 120mm (Printfile) (PF-120-IM)	2-4 ROLLS	AS SPECIFIED	\$20.91			
Negative Sleeve/Roll - 135mm (Printfile) (PF-35-IM)	2-4 ROLLS	AS SPECIFIED	\$17.25			
Savage Glassnine Envelopes - 4x5 Sheet Film (66)	500-1000	AS SPECIFIED	\$47.05 / PER 100			
Savage Glassnine Envelopes - 135mm (61)	6-12 BXS	AS SPECIFIED	\$56.76			

**2.20 ADDITIONAL PRICING**

IDENTIFY CATALOG	EFFECTIVE DATE	MANUFACTURER	PRICE COLUMN	PERCENT (%) OF DISCOUNT OFFERED OF CATALOG
PHOTOMARK INDUSTRIAL	01/2002	BJA	LIST	9 % OFF OUR INDUSTRIAL PRICING (BOOK)

**PHOTOMARK, 2202 E MCDOWELL ROAD, PHOENIX, AZ 85006**

Terms:	5% 30, NET 31
Vendor Number:	<b>W000001800 X</b>
Telephone Number:	602-244-1976
Fax Number:	602-273-0928
Contact Person:	Tim Sherlock
E-mail Address:	<a href="mailto:tims@photomark.com">tims@photomark.com</a>
Company Web Site:	<a href="http://www.photomark.com">www.photomark.com</a>
Insurance Certificate	Required
Contract Period:	To cover the period ending MARCH 31, 2007